

# Intellectual Contributions

The University of Vermont

**Sharma, Pramodita**

## **Refereed Journal Articles**

*Journal Article, Academic Journal (Published)*

Short, J., Sharma, P., Lumpkin, G. T., Pearson, A. W. (2016). JOURNAL ARTICLE: Oh, The Places We'll Go: Reviewing Past, Present, and Future Possibilities in Family Business Research. *Family Business Review*, 29(1).

*Journal Article, Academic Journal (Published)*

Salvato, C., Sharma, P., Wright, M. (2015). Learning patterns and approaches to family business education around the world – Issues, insights and research agenda. *Academy of Management Learning & Education*, 14(3), 307-320.  
<http://aom.org/Publications/AMLE/Academy-of-Management-Learning---Education.aspx>

*Journal Article, Academic Journal (Published)*

Dawson, A., Sharma, P., Irving, G., Marcus, J., Chirico, F. (2015). Predictors of Later Generation Family Members' Commitment to Family Enterprises. *Entrepreneurship Theory & Practice*, 39(3), 545-569. [onlinelibrary.wiley.com/doi/10.1111/etap.12052/epdf](http://onlinelibrary.wiley.com/doi/10.1111/etap.12052/epdf)

*Journal Article, Academic Journal (Published)*

Dawson, A., Irving, P. G., Sharma, P., Chirico, F., Marcus, J. (2014). Examining the behavioral outcomes of next generation family members' commitment to their firm. *European Journal of Work and Organizational Psychology*, 23(4), 570-581.  
[http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=2255471](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2255471)

*Journal Article, Academic Journal (Published)*

Sharma, P., Gagne, M., de Massis, A. (2014). Family Business: A fertile ground for research on time, teams, and positive organizational study. *European Journal of Work and Organizational Psychology*, 23(5), 674-679.  
<http://www.tandfonline.com/toc/pewo20/current#.U62p6y-7IOg>

*Journal Article, Academic Journal (Published)*

Nordqvist, M., Sharma, P., Chirico, F. (2014). Family firm heterogeneity and governance: A configuration approach. *Journal of Small Business Management*, 52(2), 192-209.

*Journal Article, Academic Journal (Published)*

Sharma, P., Salvato, C., Reay, T. (2014). Temporal Dimensions of Family Enterprise Research. *Family Business Review*, 27(1), 10-19.

*Journal Article, Academic Journal (Published)*

Gagne, M., Sharma, P., de Massis, A. (2014). The study of organizational behavior in family business. *European Journal of Work and Organizational Psychology*, 23(5), 643-656.  
<http://www.tandfonline.com/toc/pewo20/current#.U62p6y-7IOg>

*Journal Article, Academic Journal (Published)*

Sharma, P., Chua, J. H. (2013). Asian family enterprises and family business research. *Asia Pacific Journal of Management*(30), 641-556.  
<http://link.springer.com/article/10.1007/s10490-013-9350-z#>

*Journal Article, Academic Journal (Published)*

Sharma, P., Chrisman, J. J., Gersick, K. E. (2012). 25 years of Family Business Review: Reflections on the past and perspectives for the future. *Family Business Review*, 25(1), 5-15. [http://c.ymcdn.com/sites/www.ffi.org/resource/collection/CD92673C-1A90-47F3-9EE1-4BD1486EA689/2012\\_March\\_editorial.pdf](http://c.ymcdn.com/sites/www.ffi.org/resource/collection/CD92673C-1A90-47F3-9EE1-4BD1486EA689/2012_March_editorial.pdf)

*Journal Article, Academic Journal (Published)*

Sharma, P., Carney, M. (2012). Value creation and performance in private family firms: Measurement and methodological issues (Editorial). *Family Business Review*, 25(233). <http://fbr.sagepub.com/content/25/3/233.short>

*Journal Article, Academic Journal (Published)*

Garcia-Castro, R., Sharma, P. (2011). Family Involvement - Firm Performance link: Winning configurations revealed by set-theoretic methods. *Universia Business Review*. [http://ubr.universia.net/ubr\\_en/index.htm](http://ubr.universia.net/ubr_en/index.htm)

*Journal Article, Academic Journal (Published)*

Sharma, P. (2011). Strategic entrepreneurial behaviors in family businesses. *International Journal of Entrepreneurship and Innovation Management (IJEIM)*, 13(1), 4-11.

*Journal Article, Academic Journal (Published)*

Sharma, P., Salvato, C. (2011). Exploiting and exploring new opportunities over life cycle stages of family firms. *Entrepreneurship Theory & Practice*, 35(6), 1199-1205. <http://onlinelibrary.wiley.com/doi/10.1111/j.1540-6520.2011.00498.x/full>

*Journal Article, Academic Journal (Published)*

Sharma, P., Sharma, S. (2011). Drivers of proactive environmental strategy in family firms. *Business Ethics Quarterly: The Journal of the Society for Business Ethics*, 21(2), 309-334.

*Journal Article, Academic Journal (Published)*

Salvato, C., Chirico, F., Sharma, P. (2010). A farewell to the business: Championing exit and continuity in entrepreneurial family firms. *Entrepreneurial and Regional Development: An International Journal*, 22(3-4), 321-348. <http://www.informaworld.com/smp/166650902-60015878/content~db=all~content=a924645088>

*Journal Article, Academic Journal (Published)*

Montemerlo, D., Sharma, P. (2010). Factors influencing the stocks and flows of bonding social. *International Journal of Entrepreneurial Venturing (IJEV)*, 2(3/4), 246-261. [http://www.inderscience.com/search/index.php?action=record&rec\\_id=37111&prevQuery=&ps=10&m=or](http://www.inderscience.com/search/index.php?action=record&rec_id=37111&prevQuery=&ps=10&m=or)

*Journal Article, Academic Journal (Published)*

Chrisman, J. J., Chua, J. H., Sharma, P., Yoder, T. R. (2009). What CPAs Should Know about Guiding Family Firms through the Succession Process. *CPA Journal*(June), 48-51.

*Journal Article, Academic Journal (Published)*

Sharma, P., Chrisman, J. J., Chua, J. H. (2008). Managing the family firm: Introduction and Implications. *Zeitschrift für KMU und Entrepreneurship*, 56, 1-7. <http://www.duncker-humblot.de/?ses=1577b25d4975a0b0670ed4c6d28db23d&mnu=200>

*Journal Article, Academic Journal (Published)*

Sharma, P. (2008). Familiness: Capital stocks and flows between family and business. *Entrepreneurship Theory and Practice*, 32(6), 971-977. <http://onlinelibrary.wiley.com/doi/10.1111/j.1540-6520.2008.00266.x/full>

*Journal Article, Academic Journal (Published)*

Sharma, P., Smith, B. (2008). Ed's dilemma: Succession planning at Niagara Paving. *Entrepreneurship Theory and Practice*, 32(4), 775-777.

*Journal Article, Academic Journal (Published)*

Sharma, P., Hoy, F., Astrachan, J. H., Koiranen, M. (2007). The practice driven evolution of family business education. *Journal of Business Research*, 60(10), 1012-1021. <http://www.sciencedirect.com/science/article/pii/S0148296307000732>

*Journal Article, Academic Journal (Published)*

Chrisman, J. J., Chua, J. H., Sharma, P. (2005). Trends and directions in the development of a strategic management theory of the family firm. *Entrepreneurship Theory & Practice*, 29(5), 555-576. <http://onlinelibrary.wiley.com/doi/10.1111/j.1540-6520.2005.00098.x/full>

*Journal Article, Academic Journal (Published)*

Sharma, P., Manikutty, S. (2005). Strategic divestments in family firms: Role of family structure and community culture. *Entrepreneurship Theory and Practice*, 29(3), 293-312. <http://onlinelibrary.wiley.com/doi/10.1111/j.1540-6520.2005.00084.x/full>

*Journal Article, Academic Journal (Published)*

Sharma, P., Irving, G. (2005). Four bases of family business successor commitment: Antecedents and consequences. *Entrepreneurship Theory and Practice*, 29(1), 13-33. <http://onlinelibrary.wiley.com/doi/10.1111/j.1540-6520.2005.00067.x/full>

*Journal Article, Academic Journal (Published)*

Zahra, S. A., Sharma, P. (2004). Family business research: A strategic reflection. *Family Business Review / SAGE Publishers*, 17(4), 331-346.

*Journal Article, Academic Journal (Published)*

Sharma, P. (2004). An overview of the field of family business studies: Current status and directions for future. *Family Business Review / SAGE Publishers*, 17(1), 1-36. <http://onlinelibrary.wiley.com/doi/10.1111/j.1741-6248.2004.00001.x/full>

*Journal Article, Academic Journal (Published)*

Sharma, P. (2003). Predictors of Satisfaction with the Succession Process in Family Firms. *Journal of Business Venturing / Elsevier Publishers*, 18(5), 667-687.

*Journal Article, Academic Journal (Published)*

Sharma, P. (2003). The Transacting Cognitions of Non-Family Employees in the Family Businesses Setting. *Journal of Business Venturing / Elsevier Publishers*, 18(4), 533-551.

*Journal Article, Academic Journal (Published)*

Sharma, P., Chua, J. H., Chrisman, J. J. (2003). Succession and Nonsuccession Concerns of Family Firms and Agency Relationship with Nonfamily Managers. *Family Business Review / SAGE Publishers*, 16(2), 89-107.

*Journal Article, Academic Journal (Published)*

Sharma, P., Chua, J. H., Chrisman, J. J. (2003). Succession Planning as Planned Behavior: Some Empirical Results. *Family Business Review / SAGE Publishers*, 16(1), 1-15.

*Journal Article, Academic Journal (Published)*

Sharma, P., Chrisman, J. J., Pablo, A., Chua, J. H. (2001). Determinants of initial satisfaction with the succession process in family firms: A conceptual model. *Entrepreneurship Theory and Practice*, 25(3), 1-19. <http://onlinelibrary.wiley.com/doi/10.1111/j.1540-6520.2005.00067.x/full>

*Journal Article, Academic Journal (Published)*

Sharma, P., Chua, J. H., Chrisman, J. J. (2000). Perceptions about the extent of succession planning in Canadian Family Firms. *Canadian Journal of Administrative Sciences*, 17(3), 233-243.

*Journal Article, Academic Journal (Published)*

Chua, J. H., Chrisman, J. J., Sharma, P. (1999). Defining the family business by behavior. *Entrepreneurship Theory & Practice*, 23(4), 19-39.  
<http://onlinelibrary.wiley.com/doi/10.1111/j.1540-6520.2008.00266.x/full>

*Journal Article, Academic Journal (Published)*

Sharma, P., Chrisman, J. J. (1999). Toward a reconciliation of the definitional issues in the field of Corporate Entrepreneurship. *Entrepreneurship Theory and Practice*, 23(3), 11-27. <http://onlinelibrary.wiley.com/doi/10.1111/j.1540-6520.2005.00067.x/full>

*Journal Article, Academic Journal (Published)*

Chrisman, J. J., Chua, J. H., Sharma, P. (1998). Important attributes of successors in family businesses: An exploratory study. *Family Business Review / SAGE Publishers*, 11(1), 19-34.

*Journal Article, Academic Journal (Published)*

Sharma, P., Chrisman, J. J., Chua, J. H. (1997). Strategic Management of the Family Business: Past Research and Future Challenges. *Family Business Review / SAGE Publishers*, 10(1), 1-35.

#### **Non-Refereed Journal Articles**

*Journal Article, Academic Journal (Published)*

Sharma, P., Blunden, R., Labaki, R., Michael-Tsabari, N., Rivera Algarin, J. (2013). Analyzing family business cases: Tools and techniques. *Case Research Journal*, 33(2), 1-20.

*Journal Article, Academic Journal (Published)*

Chrisman, J. J., Sharma, P., Steier, L. P., Chua, J. H. (2013). The influence of family goals, governance, and resources on family outcomes. *Entrepreneurship Theory & Practice*, 33(7), 1249-1261.

#### **Books**

*Book, Scholarly-New (Published)*

Sharma, P., Sharma, S. (2021). *BOOK: Pioneering Family Firms' Sustainable Development Strategies*. Northampton, Massachusetts: Edward Elgar Academic Publishing.

*Book, Scholarly-New (Published)*

Cohen, A., Sharma, P. (2016). *BOOK: Entrepreneurs in Every Generation: How Successful Family Businesses Develop Their Next Leaders* (pp. 264). California: Berrett-Kohler Publishers.  
[http://bookmanager.com/1178857/?q=h.ts&tsf=y&or\\_qs=Sharma,%20Pramodita&or\\_opt=au](http://bookmanager.com/1178857/?q=h.ts&tsf=y&or_qs=Sharma,%20Pramodita&or_opt=au)

*Book, Scholarly-New (Published)*

Sharma, P. (2015). In Pramodita Sharma & Leif Melin (Ed.), *Family Business: Four Volume Set* (vol. I, II, III, IV, pp. 1752). London: SAGE Library in Business & Management.  
[www.sagepub.com/refbooks/Book237161](http://www.sagepub.com/refbooks/Book237161)

*Book, Scholarly-New (Published)*

Sharma, P., Auletta, N., DeWitt, R.-L., Parada, M., Yusof, M. (2015). *Developing Next Generation Leaders for Transgenerational Family Enterprises*. Massachusetts: Edward Elgar.

*Book, Scholarly-New (Published)*

Sharma, P., Sieger, P., Nason, R., Gonzalez, A. C., Ramachandran, K. (2014). *Exploring Transgenerational Entrepreneurship: The Role of Resources and Capabilities* (pp. 208). Edward Elgar Publishing.

*Book, Scholarly-New (Published)*

Melin, L., Nordqvist, M., Sharma, P. (2014). *The SAGE Handbook of Family Business* (pp. 680). SAGE.

*Book, Scholarly-New (Published)*

Sharma, P., Yusof, M., Parada, M. J., DeWitt, R.-L., Auletta, N. (2014). The Global Booklet: Volume II Sustaining Entrepreneurial Family Businesses: Developing the Core, Expanding the Boundaries. *Edited Booklet for Family Business Scholars and Owners* (pp. 93 pages). [digitalknowledge.babson.edu/sumrep/13](http://digitalknowledge.babson.edu/sumrep/13)

*Book, Scholarly-New (Published)*

Massis, A. d., Sharma, P., Chua, J. H., Chrisman, J. J. (2012). *Family Business Studies: Review and Annotated Bibliography* (pp. 299). Northampton, Massachusetts: Edward Elgar Publishing.

*Book, Scholarly-New (Published)*

Hoy, F., Sharma, P. (2010). In M Morris & D Ireland (Ed.), *Entrepreneurial family firms* (pp. 250). New Jersey: Pearson Prentice Hall.  
<http://www.pearsoned.co.uk/Bookshop/detail.asp?item=100000000243765>

*Book, Scholarly-New (Published)*

Sharma, P., Chrisman, J. J., Chua, J. H. (1996). *A Review and Annotated Bibliography of Family Business Studies*. (pp. 292 pages). Norwell, Massachusetts: Kluwer Academic Publishers.

### **Book Chapters**

*Book, Chapter in Scholarly Book-New (Accepted)*

Cohen, A. R., Sharma, P. (2021). BOOK CHAPTER Sustaining a Multi-Generational Family Enterprise Through Ambidextrous Leadership. In Matthew Allen and William Gartner (Ed.), *BOOK: Family Entrepreneurship - Insights from Leading Experts on Successful Transgenerational Entrepreneurial Families*.. Palgrave MacMillan Publishers.

*Book, Chapter in Scholarly Book-New (Accepted)*

Sara, D., Nadkarni, R., Sharma, P., Chrisman, J. J. (2021). BOOK CHAPTER Transgenerational Succession in Family Firms: A Psychological Perspective. *BOOK: Theory and Practice of Business Families and Family Businesses: Commemorative Publication for Arist von Schlippe*..

*Book, Chapter in Scholarly Book-New (Accepted)*

Sharma, P. (2021). BOOK CHAPTER: Ground rules between non-family executives and family members joining the family business. In Peter Jaskiewicz & Sabine Rau (Ed.), *BOOK: Building the Future: 35 Questions that Next Generation Members in Enterprising Families Ask*.

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, S., Sharma, P. (2021). BOOK CHAPTER: Pioneering business families committed to sustainable development. *Pioneering family firms' sustainable development strategies*. Northampton, Massachusetts: Edward Elgar Academic Publishing.

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, P., DeWitt, R.-L. (2021). BOOK CHAPTER: Social Capital as a Pathway to Sustainability at State Garden Inc. *Pioneering Family Firms' Sustainable Development Strategies*. Northampton, Massachusetts: Edward Elgar Academic Publishing.

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, S., Sharma, P., Schuetz, A. (2021). BOOK CHAPTER: Supreme Creations and the Wings of Hope: A Symbiotic Care of Environment and Society. *Pioneering family firms' sustainable development strategies*. Northampton, Massachusetts: Edward Elgar Academic Publishing.

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, S., Sharma, P., Steiner, A. (2021). BOOK CHAPTER: Sustainability Comes Naturally: Rocky Mountain Soap Company, A Purpose Driven Family Business. *Pioneering family firms' sustainable development strategies*. Northampton, Massachusetts: Edward Elgar Academic Publishing.

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, S., Sharma, P., Bouzdine-Chameeva, Hofstetter, J. (2021). BOOK CHAPTER: The Role of Family Values in Institutional Change toward Sustainability in the Bordeaux Wine Industry. *Pioneering family firms' sustainable development strategies*. Northampton, Massachusetts: Edward Elgar Academic Publishing.

*Book, Chapter in Scholarly Book-New (Published)*

Bhatnagar, N., Ramachandran, K., Sharma, P. (2020). BOOK CHAPTER - Religion and Business Families' Philanthropic Practices. In Alfredo De Massis and Nadine Kammerlander (Ed.), *Handbook of Qualitative Research Methods for Family Business*. Edward Elgar Publishing. <https://www.e-elgar.com/shop/handbook-of-qualitative-research-methods-for-family-business>

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, P., Sharma, S. (2019). BOOK CHAPTER Ideas in local spaces: Sustainability & Family Enterprise. In Andrew Sturdy, Stefan Heusinkveld, Trish Reay, and David Strang (Ed.), *The Oxford Handbook of Management Ideas*. Oxford University Press. <https://global.oup.com/academic/product/the-oxford-handbook-of-management-ideas-9780198794219?cc=us&lang=en&>

*Book, Chapter in Scholarly Book-New (Published)*

DeWitt, R.-L., Auletta, N., Parada, M. J., Yusof, M., Sharma, P. (2015). Developing Next Generation Leaders. *Developing Next Generation Leaders for Transgenerational Entrepreneurial Family Enterprises*. Massachusetts: Edward Elgar.

*Book, Chapter in Scholarly Book-New (Published)*

Sieger, P., Ramachandran, K., Sharma, P. (2014). *Exploring Transgenerational Entrepreneurship: Implications and Conclusions* (pp. 192-207). Edward Elgar Publishing.

*Book, Chapter in Scholarly Book-New (Published)*

Nason, R. S., Gonzalez, A. C., Sharma, P. (2014). *Exploring Transgenerational Entrepreneurship: The role of intangible resources* (pp. 1-19). Edward Elgar Publishing.

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, P., Nordqvist, M., Melin, L. (2014). *Scope, Evolution and Future of Family Business Studies* (pp. 22). SAGE Publishers.

*Book, Chapter in Scholarly Book-Revised (Published)*

Sharma, P., Chua, J. H., Chua, J. J. (2014). Succession planning. In M Morris & D. Kuratko (Ed.), *The Wiley Encyclopedia of Management* (3rd edition ed.). Wiley & Sons Publishers.

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, P., Frank, H. (2013). In Ritch Sorenson, Andy Yu, Tom Lumpkin, Keith Brigham (Ed.), *Family Business Roles* (pp. 215 - 276). Edward Elgar Publishing.

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, P., Salvato, C. (2013). In Paloma Fernandez Perez & Andrea Colli (Ed.), *Family firm longevity: A balancing act between continuity and change* (pp. 34-56). New York: Cambridge University Press.

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, P., Nordqvist, M. (2013). In Panikkos Poutziouris, Kosmos Smyrniotis, Sanjay Goel (Ed.), *Using configuration approach to understand the reasons for and consequences of varied family involvement in business* (vol. II, pp. 142-160). Edward Elgar Publishing.

*Book, Chapter in Scholarly Book-New (Published)*

Brundin, E., Sharma, P. (2012). *Emotional messiness in family firms* (pp. 55-71). Springer Publishers. <http://www.springerlink.com/content/978-1-4614-0911-3#section=978971&page=1&locus=0>

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, P. (2010). In Alex Stewart, G.T. Lumpkin, Jerry Katz (Ed.), *Advancing the 3Rs of family business scholarship - Rigor, Relevance, Reach* (vol. 12, pp. 383-400). Emerald Group Publishing Company. <http://books.emeraldinsight.com/display.asp?K=9780857240972>

*Book, Chapter in Scholarly Book-Revised (Published)*

Salvato, C., Chirico, F., Sharma, P. (2010). *Understanding exit from founder's business in family firms*. (vol. 12, pp. 31-85). Emerald Group Publishing Company. <http://books.emeraldinsight.com/display.asp?K=9780857240972>

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, P., Nordqvist, M. (2008). *A classification scheme for family firms: From family values to effective governance to firm performance*. (pp. 71-101). Palgrave Macmillan Publishers. <http://www.palgrave.com/products/title.aspx?PID=300866>

*Book, Chapter in Scholarly Book-New (Published)*

Hoy, F., Sharma, P. (2008). In 10-12 (Ed.), *Entrepreneurial governance in the family firm*. Philadelphia, Pennsylvania: Family Business Publishing Co.

*Book, Chapter in Scholarly Book-New (Published)*

Hoy, F., Sharma, P. (2006). In Panikkos Poutziouris, Kosmos Smyrniotis, Sabine Klein (Ed.), *Navigating the family business education maze* (Chapter 1 ed., pp. 11-24). Edward Elgar Publishing.

*Book, Chapter in Textbook-New (Published)*

Sharma, P. (2006). In EJ Poza (Ed.), *Succession: Continuing entrepreneurship and the next generation*. (2nd edition ed., pp. 107-136). Thomson South-Western.

*Book, Chapter in Scholarly Book-New (Published)*

Sharma, P., Chua, J. H., Chrisman, J. J. (2005). In M. Hitt & D. Ireland (Ed.), *Succession planning* (vol. III, pp. 231-233). Oxford: Blackwell.

*Book, Chapter in Scholarly Book-New (Published)*

Chua, J. H., Chrisman, J. J., Sharma, P. (2002). In J.J.Chrisman, JAD Holbrook, JHChua (Ed.), *Family and non-family priorities in family firms: Preliminary evidence*. (pp. 299-320). University of Calgary Press.

### **Conference Proceedings**

*Conference Proceeding (Published)*

Sharma, S., Sharma, P. (2020). Investing for the long-term: The role of family firms in sustainability. *The 12th Annual Sustainability, Entrepreneurship and Ethics Conference*. San Juan, PR:.

*Conference Proceeding (Published)*

Sharma, S., Sharma, P. (2019). The role of family firms in environmental sustainability: An integrative model. *Symposium by the ENT - Entrepreneurship, ONE – Organizations & the Natural Environment, STG – Strategy Divisions*. Boston, Massachusetts: 79th Annual Academy of Management.

### **Other Intellectual Contributions**

*Magazine/Trade Publication (Published)*

Cohen, A. R., Sharma, P. (2017). *A Key Trend in India & Asia: Professionalization of the Family Business*. Asian Institute of Family Managed Business.

*Special Issue Editorial / Position Paper (Published)*

Daspit, J. J., Chrisman, J. J., Sharma, P., Pearson, A. W., Long, R. G. (2017). In Eric G. Harris; (Ed.), *GSB FOURTH TIER JOURNAL ARTICLE: A Strategic Management Perspective of the Family Firm: Past Trends, New Insights, and Future Directions*. (1st ed., vol. 29, pp. 6-29). Journal of Managerial Issues. [www.pittstate.edu/business/files/103640\\_JMI+Spring+2017+web-1.pdf](http://www.pittstate.edu/business/files/103640_JMI+Spring+2017+web-1.pdf)

*Special Issue Editorial / Position Paper (Published)*

Sharma, P., Debicki, B. J., Dawson, A., Kellermanns, F. W. (2017). In Zbigniew Pastuszak (Ed.), *GSB FOURTH TIER JOURNAL ARTICLE: Behavioral Issues in Family Enterprises* (1/2 ed., vol. 16, pp. 1-12). International Journal of Management and Enterprise Development. [www.inderscience.com/jhome.php?jcode=ijmed](http://www.inderscience.com/jhome.php?jcode=ijmed)

*Editorial (Published)*

Sharma, P. (2017). *GSB SECOND TIER JOURNAL EDITORIAL - 2016 - A Year in Review* (1st ed., vol. 30, pp. 7-10). Family Business Review.

*Editorial (Published)*

Chrisman, J. J., Sharma, P., Chua, J. H. (2017). *GSB SECOND TIER JOURNAL EDITORIAL - The Mindset of Editors and Reviewers*. Family Business Review.

*Magazine/Trade Publication (Published)*

Cohen, A. R., Sharma, P. (2016). *Building Entrepreneurs Across Generations Requires Influence*. The FFI Practitioner.

*Editorial (Published)*

Sharma, P. (2016). EDITORIAL - 2015 - A year in Review. *Family Business Review* (1st ed., vol. 29, pp. 7-10). Family Business Review. [fbr.sagepub.com/content/28/1/4.full.pdf+html](http://fbr.sagepub.com/content/28/1/4.full.pdf+html)



*Editorial (Published)*

Sharma, P. (2016). *EDITORIAL - The Job Of A Journal Editor* (3rd ed., vol. 29). Family Business Review.

*Editorial (Published)*

Pearson, A. W., Sharma, P. (2015). *EDITORIAL- Referencing in Scholarly Articles* (3rd ed., vol. 28, pp. 188-192). Family Business Review.

*Editorial (Published)*

Sharma, P. (2014). *EDITORIAL - 2013: A year in Review. Family Business Review* (1st ed., vol. 27, pp. 7-9). Family Business Review.

*(Published)*

Auletta, N., DeWitt, R.-L., Parada, M. J., Sharma, P., Yusof, M. (2014). How Are Entrepreneurial Family Businesses Sustained Over Time? *The Global Booklet: Volume II Sustaining Entrepreneurial Family Businesses: Developing the Core, Expanding the Boundaries* (pp. 3-11). [digitalknowledge.babson.edu/sumrep/13](http://digitalknowledge.babson.edu/sumrep/13)

*Magazine/Trade Publication (Published)*

Sharma, P. (2014). *Evolution in thinking about generational transition in family enterprises.* The FFI Practitioner. [ffipractitioner.org/2014/06/11/evolution-in-thinking-about-generational-transition-in-family-enterprises/](http://ffipractitioner.org/2014/06/11/evolution-in-thinking-about-generational-transition-in-family-enterprises/)

*Editorial (Published)*

Sharma, P., Wright, M. (2013). *EDITORIAL - Sustaining a publications career* (4th ed., vol. 26, pp. 1-11).

*Editorial (Published)*

Sharma, P., Reuber, R. (2013). *EDITORIAL - The anatomy of a paper* (2nd ed., vol. 26, pp. 113-120).

*Editorial (Published)*

Sharma, P. (2013). *2012 - A year in Review* (1st ed., vol. 26). Family Business Review.

*Book Review (Published)*

Sharma, P. (2005). In Joe Astrachan (Ed.), *Managing for the long run: Lessons in Competitive Advantage* (3rd ed., vol. 18, pp. 259-263). Boston, Massachusetts: Harvard Business School Press.

*Monograph (Published)*

Chrisman, J. J., Chua, J. H., Sharma, P. (2003). *Current Trends and Future Directions in Family Business Management Studies: Toward a Theory of the Family Firm.* Coleman Foundation White Paper Series. <http://usasbe.org/knowledge/whitepapers/>

*Book Review (Published)*

Sharma, P. (2000). In Joe Astrachan (Ed.), *Family Business in India* (4th ed., vol. 13, pp. 349-351). SAGE Publishers.

*Book Review (Published)*

Sharma, P. (2000). In Joe Astrachan (Ed.), *Successor attributes in Indian and Canadian family firms: A comparative study.* (4th ed., vol. 13, pp. 313-330). SAGE Publishers.