

# VCET Opportunity Cloud

**Mentors** Boston Advisers Grants  
Start-Ups Customers **Networking**  
Training Jobs Coaching Facilities  
**Leahy** Introductions Capital Faculty  
Graduate-Students Venture-Capital **Flexible**  
Entrepreneurs Strategic-Partnerships  
**Seed Fund** Technology  
Angel-Investors  
Market NYC Team Low-Cost

# Next Generation Jobs for THIS Generation of Vermonters

Started by UVM's Dr. John Evans, U.S. Senator Patrick J. Leahy, and the Vermont Technology Council in June 2005.

## Recent Milestones

- Launching the \$5M Vermont Seed Capital Fund
- Creating Entrepreneurs-in-Residence program
- Expanding a world class “talent cloud” of advisers
- Maintain VT EPSCoR Graduate Fellowships

# Next Generation Jobs for THIS Generation of Vermonters

VCET provides entrepreneurs a compelling ecosystem and networked infrastructure of **people**, **resources**, and **capital** surrounding new venture creation and growing successful firms in Vermont.

New venture creation is a “**team contact sport**”

# Our Scorecard So Far

<b>VCET Client Portfolio</b>	<b>30 firms</b>
<b>Next Generation Jobs</b>	<b>+/- 175</b>
<b>Capital Investment</b>	<b>&gt; \$20.0 million</b>
<b>Internships &amp; Fellowships</b>	<b>29</b>
<b>Start-ups Mentored/Assisted</b>	<b>&gt;85 annually</b>

# New Venture Development

**Time-to-Team**

**Time-to-Market**

**Time-to-Capital**

# TEAM @ VCET

- Our “Talent Cloud” of experts and boards
- Entrepreneurs-in-Residence
- VT EPSCoR Graduate Fellowships
  - 12 UVM MBA and CEMS Fellows
- 10 College and University Partners
- Professional Staff, Interns and Mentors

# TEAMS @ Portfolio Firms

- Don't go it alone or part-time
- Pair Technical AND Business expertise early on
- Attend networking events, find mentors and support from Economic Development Partners
- Build teams “Commensurate with Finance”
- Attract a Board of high impact Advisers
- Secure development and distribution partners

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